

## **Kerala IT Parks**

### **Notice Inviting Application for Empaneling of International Property Consultants (IPCs) for marketing Kerala IT Parks &KSITIL spaces.**

The Government of Kerala has announced Information and Technology Policy 2017. The policy envisages to create 10 million Sq. ft. IT space and there by generating direct or indirect employment to 2.5 lakh people. The Kerala IT parks (Technopark, Infopark & Cyberpark) & KSITIL will be playing a vital role in creating the world class IT/ITeS infrastructure in the state.

Currently, Kerala IT Parks new IT/ITES spaces are Jyothirmaya (4 Lakh sq.ft, Infopark Kochi Phase II), Indeevaram (3.5 Lakh sq.ft, Infopark Thrissur), Chaithanya (2.4 lakhs sq.ft, Infopark Cherthala), Sahya (3 lakhs sq.ft, Cyberpark, Calicut) and Techno city (2 lakh sq.ft , Technopark Trivandrum). Also, Kerala IT parks and KSITIL have land parcels available for long term lease to Companies or Infrastructure Developers for setting up IT/ITES infrastructure. To attract major IT/ITES organizations in India & abroad, and to strengthen the marketing efforts of the parks, it is decided to empanel International Property Consultants (IPCs). The empaneled agencies will be entitled to transaction/ success fee, for bringing in new clients for Kerala IT parks & KSITIL, based on successful lease of built up area or land of Kerala IT Parks & KSITIL. Existing clientele of Kerala IT parks taking additional spaces with in the government owned buildings will not be considered for transaction/ success fee.

The empaneling will be based on conformity to pre-qualification criteria and quality of services rendered by the IPCs for other similar works, their presence nationally and internationally and capability to carry out the proposed scope of work and activities during the engagement.

#### **Pre-Qualification Criteria:**

1. The IPC should have national and international presence. The presence in US, Europe and GCC countries preferred. IPC should have their branches/office in major metros, especially south India.
2. The IPC should have successfully undertaken client transaction for spaces of not less than 1 mn sq.ft (pan India) in IT/ITES sector within the last 3 years.
3. IPC should have experience in industrial land leasing (preference for IT Sector) especially in SEZ / DTZ area for last 5 years (preference for govt. project, transaction proof to be submitted).

4. The IPC should have transactions in IT/ITES sector for at least 5 years prior to this advertisement.
5. The IPC should have exclusive vertical and team for IT/ITES space marketing.
6. The IPC should be a profit making firm( Profit after Tax) consecutively for last 3 years
7. The IPC' shall quote their minimum transaction / success fee for govt. project for leasing land and built up spaces.
8. No Joint Venture offer will be accepted

The application shall be accompanied by proof of the above pre-qualification criteria; including profile of the firm, full details of IPC offices in India and abroad, the year of commencement, proof of client transactions, total Sq.ft transactions done (IT/ITES sector, SEZ/DTZ) during last five years, proof of financials, organization chart with man power strength (IT/ITES vertical to be specified) etc. The Client reference shall contain the details such as certificates from the clients, address of the client, location of work, the year of transaction and built up area transacted, Client's office telephone number, contact person, mobile no.; fax no.; Email ID etc. for verification

IPCs meeting the PQ criteria shall be called for making a presentation at their own cost on their capability and resources, experience in similar works.

The application along with supporting documents shall be submitted in an envelope super scribed "Empanelment of International Property Consultants" This shall reach the address below by 18<sup>th</sup> April 2018. Infopark reserves the right to reject any or all of the applications without assigning any reason whatsoever. Application will be received till 18<sup>th</sup> April 2018 by the end of office hours.

For any queries on the same email: [info@infopark.in](mailto:info@infopark.in) or Ph: +91 - 484 – 2415217/18

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Dated: 19-03-2018  
Kakkanad